

Save qualifying truckers an average of \$1,384 at new business*

GET THE BEST RATE WITH SMART HAUL®

We're offering the savings in exchange for permission to access their driving data. They see savings, and you write the account. It's a win-win!

MOST TRUCKERS ARE ELIGIBLE FOR SMART HAUL

Any trucker that has a Progressive Commercial Auto policy with primary liability coverage and uses an electronic logging device (ELD) to track hours of service can provide consent to participate in our Smart Haul program.

Truckers that are exempt from the FMCSA mandate and still use paper logs are not eligible; for a list of exemptions, please visit fmcsa.dot.gov.



SELLING SAVINGS IS AS EASY AS 1-2-3 ON FORAGENTSONLY.COM (FAO)

1 Ask the trucker if they are required to maintain hours of service records using an ELD.

If they are, answer "Yes" to the question in the Underwriting tab during your quote.

2 You'll then be prompted to complete the Smart Haul enrollment form.

Review the eligibility criteria at the top of the form, and if the trucker is eligible, complete ALL sections of the form, and click "Submit Enrollment."

You don't have to complete the form if you prefer to bind immediately, but your customer won't qualify for the Smart Haul savings.

3 Soon after, we'll email you noting that we've applied the savings to the quote. Share the savings with your customer and log in to FAO to bind the policy!

Note: Please do not submit other agents' Progressive policies for rewrite—the Smart Haul program is not available for any Progressive Commercial Auto truck policies written with another agency.

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*Smart Haul is not available in Alaska, District of Columbia, Hawaii, Montana, New Hampshire, and New York. Progressive will obtain the driving data directly from the ELD vendor, if possible. Customers with little to no driving data will receive a minimum three percent participation savings initially, to be re-assessed at renewal once Progressive has collected enough data. Customers with at least three months of driving data who demonstrate safer driving habits can receive greater reductions. If Progressive does not yet have a data-sharing relationship with the customer's ELD vendor and cannot obtain the driving data, the minimum participation savings will be applied. Progressive has data-sharing agreements established with the vast majority of the ELD market.